



Marc Hutlet Seeds Ltd is seeking a motivated, full-time Sales Associate. We are a small, thriving, successful family-run business with over 40 years of experience servicing agricultural farms in southeastern Manitoba. We offer premium lines of crop seed and other services. Our commitment to delivering exceptional products and service to our customers is our top priority.

This position is based at our office near Ste-Anne, MB with farm service throughout southeastern MB.

Duties are as follows, but not limited to:

- Responsibility of customer transactions and pursuit of prospects.
- In depth product knowledge and advising.
- Agronomic field scouting and crop diagnostics.
- Operation of bulk soybean seed treatment facility.
- Warehouse management, product packaging, and inventory tracking.
- Forklift and other equipment operation.
- Maintaining and advising on mechanical servicing as needed on equipment.
- Weigh wagon operation, field signing, SLV maintenance.
- Organizing crop tours as well as winter customer meetings.
- General yard and office maintenance.

Required qualifications (MHSL will help obtain if needed):

- Internal sales and agronomy training certificates
- MB Pesticide seed treatment licensing
- AWSA documentation (WHIMIS, TDG, etc).
- Class 3 Driver's License

This is a competitive salaried position based on 5 days per week with the exception of the two busy seasons, defined approximately by April 1st to June 10th, and September 1st to October 31st. Spring planting and fall harvest require additional evening and weekend hours. Attractive sales incentives/bonuses are also offered.

The successful candidate should ideally:

- Have strong communication skills.
- Prioritize and drive projects, especially during peak seasons.
- Have an exceptional ability to plan and organize.
- Have sales or customer relationship experience.
- Exhibit high levels of motivation, initiative, and dedication to customers.
- Be committed to long term employment with potential for growth.
- Be autonomous for various tasks, but remain a team player for our small business.
- Be an optimistic person who sees solutions and improvement opportunities in every situation.
- Have an Agriculture Diploma or Degree, or several years of direct agricultural experience.
- Possess mechanical aptitude and interest.
- Have basic computer skills (MS Excel, email, etc.).

Please apply by sending your resume to marchutletseeds@gmail.com by February 17th, 2023